

About SUMEC ITC

SUMEC



**Founded in
1999**



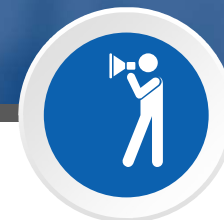
**Nanjing, Jiangsu
Province - Head
Office**



**14 Subsidiaries
and 3 overseas
branches**



**No. 1 Machinery
Import Agent
(+70% share)**



**Top 3 Bidding
Service Agent
in China**

SUMEC ITC's Business Model

SUMEC



One-Stop Import Agent Service Provider

- + International bidding agent service
 - Meet compliance requirement of Chinese government
- + Opening L/C on behalf of buyer
 - Release credit line of buyer in Chinese banks
- + Application of import license, end-user license, ...
 - Meet compliance requirement of China government
- + Application of tax relief
 - Leverage SUMEC ITC's experts and experience
- + Logistics & insurance
 - Leverage SUMEC ITC's strategic partnership with COSCO SHIPPING & SINOSURE
- + Commodity inspection and customs clearance
 - Leverage SUMEC ITC's strong relationship with China Customs
- + Financial leasing service
 - Access to express leasing solution

Reliable, Professional, High Efficient and Cost Saving

Market Coverage

SUMEC

- ✓ Target to all potential customers from agriculture, industry and services if need imported machines
- ✓ 20,000+ existing customer base
- ✓ 2,000+ new customer pear year starting from 2015
- ✓ 3,000+ international suppliers
- ✓ 14 domestic subsidiaries and 3 overseas branches (HK, Dubai and Singapore)
- ✓ 600+ sales and commercial specialists



Values to Italian Exporters

SUMEC



- + Receive L/C from SUMEC ITC on behalf of Chinese buyer
top Chinese banks, in timely manner and high efficient execution
- + Acquire professional support
bidding, licenses, logistics, customs clearance, commodity inspection ...
- + Expand Chinese market
leverage sales force, market insights, customer base of SUMEC ITC
- + Strengthen competitive advantages
leverage SUMEC's leasing solutions plus ECA financing supported by
ECAs and Europeans banks